

CHAPTER 7 LEADING COMPANIES

7.1 ORIX Corporation

ORIX Corporation is a leading diversified financial services company with operations worldwide. ORIX provides financial solutions to both corporate and retail customers. For the year ended March 2003, the company generated revenues of \$5.76 billion.

ORIX's principal operations are: Leasing, Lending, life insurance, real estate financing and development, venture capital, investment and retail banking and other businesses. The company headquarters are in Tokyo, Japan.

7.2 General Electric Capital Corporation

General Electric Capital is a financing company offering services to individuals and businesses. For fiscal 2002, the company generated revenue of \$131.7 billion.

A subsidiary of General Electric, the company focuses on equipment management, customer services, financing and specialty insurance. The company operates through five divisions and a number of subsidiaries. Focused primarily on the US market the company has operations in Canada, Europe and Asia. The company is headquartered in Fairfield, US.